



Press Release

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CardSmith Selects Ingersoll Rand Security Technologies as Access Control & Security Provider

With CardSmith Transaction/Processing and Schlage Access Control, Colleges and Universities Get One-Stop, One-Card Solution

CARMEL, IND. – January 15, 2008 – Ingersoll Rand Security Technologies today announced that the company has become the preferred access control and security provider for CardSmith, which supplies colleges and universities with complete one-card transaction management solutions. CardSmith not only supplies campuses with card system technology for a host of on- and off-campus applications but also manages the complexities of the resulting card system and program operations. To complement its card-based service suite, colleges and universities can now obtain Schlage access control solutions through CardSmith.

“Over the past four years, we’ve developed a working relationship with Ingersoll Rand Security Technologies and helped implement many Schlage access control and security solutions for colleges and universities in tandem with our own card transaction processing solutions,” emphasizes Jay Summerall, founder and president of CardSmith. “Our customers really appreciate knowing that they can come to us and get all of their one-card applications, from meal programs and library check-out to door access at residence halls, laboratories and elsewhere across campus.”

Summerall adds, “Just as we provide a complete card transaction processing solution, so does the Schlage security system. Campuses can create any combination of offline, online and/or wireless access control. As a result, our customers are now receiving the best of both worlds in both card-based transaction processing and security, all accessed by a single campus ID card.”

“We’re very pleased to be working closely with CardSmith,” reports Beverly Vigue, Ingersoll Rand Security Technologies vice-president, education solutions. “This relationship will be very beneficial to colleges and universities who can now get a single one-stop solution for all of their card applications. By working together, we can assure our mutual clients are getting card solutions created with the entire campus in mind.”

About CardSmith

CardSmith provides a complete transaction processing solution integrated with the most comprehensive management and operations support services in the industry. CardSmith’s national campus card processing center integrates easily with on-site card production systems and drives virtually any card application on or off-campus, including dining, bookstore, mobile POS, retail, vending, laundry, print/copy, verification and more. The program and campus community are supported 24/7 by an On-line Cardholder Account Center with Value Transfer and by the market’s only professional cardholder call center and merchant help desk.

About Ingersoll Rand Security Technologies

Ingersoll Rand’s Security Technologies Sector is a leading global provider of products and services that make environments safe, secure and productive. The sector’s market-leading products include electronic and biometric access control systems; time-and-attendance and personnel scheduling systems; mechanical locks; portable security; door closers, exit devices, architectural hardware, and steel doors and frames; and other technologies and services for global security markets. Website is www.securitytechnologies.ingersollrand.com.

Ingersoll Rand is a leading diversified industrial company providing products, services and integrated solutions to industries ranging from transportation and manufacturing to food retailing, construction, and agriculture. With a 135-year-old heritage of technological innovation, we help companies worldwide to be more productive, efficient and innovative. In every line of our business, Ingersoll Rand enables companies and their customers to create progress.